

# **USDA BROILER MARKET NEWS REPORT**

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U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

**Market News and Analysis Branch** 

#### **NATIONAL BROILER MARKET AT-A-GLANCE**



LOADE

Majority prices for next week's trading were trending unchanged in the West, but higher in the Midwest and East when compared to early week's values. Trade sentiment was steady to firm, mostly fully steady to firm. Retail and food service demand was light to good, best for active first of the month business and where weekend needs increased. Supplies of all sizes were in balance to short of full trade needs. Floor stocks were also balanced to short. In the parts structure, trading was at least moderate to good entering the weekend. Breast items were balanced to well cleared, wings were close to tight, and dark meat was adequate to barely adequate, closest for boneless cuts. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

<u>Preliminary Report</u> Prices negotiated for truck lot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 07-JAN-2008 (cents per lb)

	US GRADE A			
(Includ	WTD			
<u>AREAS</u>	<b>MAJORITY</b>	RANGE	<u>AVG</u>	<b>LOADS</b>
Delivered to Fi	rst Receivers			
Chicago	70.00-73.00	64.00-81.75	72.64	25
New York	73.00-76.00			
Los Angeles	84 00			

Southeast Area FOB Dock Equivalent

DANCE

Mississippi 75.00-77.00 63.00-79.00 75.56 84

<u>GEORGIA F.O.B. DOCK PRICES</u> Georgia f.o.b. dock quoted price on broiler/fryers for this week's trading is 76.75 cents based on icepacked USDA grade "A" sized 2  $\frac{1}{2}$  to 3 pound birds.

PRELIMINARY FOB DOCK OR
EQUIVALENT
ERIDAY PRELIM WITH AVG

LUAD3	KANGE	FRIDAT PRE	LIM. WID. AVG
900	74.90-78.50	7	6.36
Georgia f.o.b.	dock confirmed	preliminary weighted	average price on ice-
packed parts:		WTD. AVG.	VOLUME
ITEM	(CEN	NTS PER POUND)	(000) POUNDS)
LINE RUN TE	NDERS	162.00	1,109
BREASTS - B	/S	133.00	5,007
BREASTS - V	VHOLE	77.50	1,114
THIGH MEAT	- B/S	114.50	1,011
LEG QUARTE	ERS	41.50	7,694
WINGS		112.50	2.435

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

SOUTHERN BROILER/FRYER Trade sentiment remains fully steady to mostly firm. Demand into all channels was fair to fairly good, best for retail ads, active first of the month business, and where weekend needs increased. Supplies of all sizes were close balanced to short of full trade needs with some plants running weekend schedules. In the parts structure, movement was fair to active with supplies frequently held with confidence. Wings were tight and sought. Breast items were in good balance to well cleared with renewed interest reported. Dark meat was adequate to barely adequate and moving well. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST BROILER/FRYER Trucklot buying activity on ready-to-cook whole broiler/fryers was moderately good to good entering the weekend. Offerings of all sizes were in close balance to tight. Retail and distributive movement was fair to moderate. Fast food interest was fair to fairly good. The market tone was firm. In the parts complex, bone-in breasts and wings were in good balance to well cleared and held with confidence. Drums and thighs were about adequate to adequate and clearing satisfactorily. Other cuts were sufficient for immediate requirements.

<u>WESTERN REGION</u> Preliminary majorities were unchanged. The market tone was steady to firm on whole broiler fryers and WOGs with new negotiations trending higher. Retail and food service demand was moderate with improvement noted for the weekend. Sizes desirable with floor stocks mostly adequate. The market tone on parts was steady to firm with noting not as much strength on boneless skinless breasts. Demand moderate to instances good. Offerings short to adequate.

<u>MIDWEST REGION</u> Preliminary majority prices for next week's delivery into the Chicago area were up 4 cents from last Monday's final majority price. Whole broiler/fryer market tone was steady to firm with offerings light. Demand into retail and food service channels was light to instances good going into the weekend and first of the month with best movement on wings and breast items. Floor stocks were balanced to short with sizes desirable to heavy. Supplies of boneless dark meat was tight, barely adequate to close on wings and boneless skinless breasts, and barely adequate on the remainder of parts. The trade sentiment was steady to firm on all parts.

<u>DELMARVA BROILER/FRYERS</u> Movement of ready-to-cook whole birds was moderate to good entering the weekend. Seller offerings ranged closely balanced to tight for trade needs. Live supplies were moderate; weights were mixed, but reported as mostly desirable. Processor schedules were very heavy when combined with plants operating on Saturday. Less than trucklot asking prices were 1 cent higher at 74 to 88 cents. Trade sentiment was fully steady to mostly firm. In the parts complex, breast items were balanced to well cleared. Wings were tight and most dark meat cuts were usually adequate.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

OIL LINGIN DELIN	/ \	
	BF	RANDED U.S.GRADE A
RANGE		71-89
WEIGHTED AVERA	AGE	(A)
NO. OF BOXES		(A)
CUMULATIVE	12/31/07 - 01/04/08	(A)
	01/01/07 - 01/05/07	(A)
NO. OF BOXES	12/31/07 - 01/04/08	(A)
	01/01/07 -01/05/07	(A)

(A) NOT REPORTED TO AVOID DISCLOSING INDIVIDUAL OPERATIONS.

5-DAY AVERAGE

49.45

SOUTHERN STATES BROILER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

Jan 03, 2008	LBS			WTD	LBS			WTD		04, 2008 LY WTD
ITEM	(000)	RANGE	MAJ	AVG	(000)	RANGE	MAJ	AVG	(000)	AVG
BREAST - B/S	463	118.00-197.00	-	126.95	472	118.00-197.00	-	127.59	2,192	125.58
TENDERLOINS	154	109.00-132.00	-	115.03	148	109.00-132.00	-	115.15	604	114.48
BREAST - LINE RUN	-	TOO FEW TO RE	PORT	75.52	TO	O FEW TO REPOR	₹T		270	75.37
FRONT HALVES	-	TOO FEW TO RE	PORT		TO	O FEW TO REPOR	₹T		260	60.38
LEGS	284	54.00-67.00	-	58.69	299	54.00-67.00	-	58.52	1,140	58.68
LEG QUARTERS (BULK)	491	36.00-42.00	37-38	38.45	610	36.00-42.00	37-38	38.47	1,975	38.46
LEG QUARTERS (4/10)	774	37.00-45.00	40-41	40.60	783	37.00-45.00	40-41	40.59	2,971	40.59
WINGS (WHOLE)	291	102.00-115.00	109-111	111.09	293	102.00-115.00	110-112	111.31	1,112	110.65
WINGS (CUT)	102	117.00-130.00	-	121.01	164	117.00-130.00	-	123.74	462	121.71
DRUMSTICKS	-	TOO FEW TO RE	PORT		TO	O FEW TO REPOR	RT		248	64.62
THIGHS	-	TOO FEW TO RE	PORT		TO	O FEW TO REPOR	RT		177	57.28
B/S THIGHS	-	TOO FEW TO RE	PORT		TO	O FEW TO REPOR	RT		478	104.75
WHOLE BODY INDEX BASE	D ON	SOLITHERN STATE	S PARTS TE	RADING	WHOLE BO	DDY INDEX BASED (	ON SOUTHE	RN STATE	S PARTS T	RADING

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR Jan 03, 2008 -- F.O.B. DOCK.

RANGE **TODAY'S AVERAGE** 

45.50 - 53.00 45.50 - 53.00 49.73 The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS Trucklot buying interest was at least moderate to good entering the weekend. Offerings of bone-in breasts were in good balance to well cleared; tenders and boneless skinless breasts were sufficient and clearing satisfactorily. Drums and wings were in good balance to short of current needs; other dark meat cuts were mostly adequate. Movement through retail and distributive channels was seasonally fair. The market tone was fully steady to firm on wings, drums and bone-in breast; generally steady to fully steady for the balance

FOR Jan 04, 2008 -- F.O.B. DOCK.

**DUCKS** 

**TODAY'S AVERAGE** 

RANGE

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND. Jan 03 2008 lan 04 2008

Jan 03, 2006								Jan 04, 2006
	<b>CURRENT NEG</b>	WTD	VOL	<b>CURRENT NEG</b>	WTD		WEEKLY	WEEKLY
ITEM	TRADING*	AVG**	/LBS	TRADING*	AVG**	VOL/LBS	WTD AVG	VOL/LBS
BREAST - B/S	135	125.70	490,260	135	126.19	751,700	125.18	2,282,320
TENDERLOINS	115	110.80	114,720	l 115	112.43	164,440	112.50	478,160
BREAST - WITH RIBS	70-71	78.89	58,920	70-71	73.29	112,080	75.64	292,440
BREAST - LINE RUN	70	70.56	81,000	70	69.78	81,000	69.97	333,000
LEGS	60-61	61.53	129,920	60-61	65.73	59,240	62.46	346,960
LEG QUARTERS (BULK	) 41-42	41.64	181,920	41-42	42.34	151,320	42.03	710,720
DRUMSTICKS	52-53	61.12	76,440	52-53	59.82	76,670	59.41	257,070
THIGHS	55-56	60.84	85,200	55-56	60.82	64,280	60.52	259,680
B/S THIGHS	116-117	117.83	97,800	116-117	120.23	49,880	118.10	205,920
WINGS (WHOLE)	115-116	119.52	157,760	116-117	119.28	161,880	117.28	605,120
BACKS AND NECKS (ST		11.07	39,760	10-12	11.49	21,400	11.00	123,720
LIVERS (5 POUND TUBS	S) 35-40	35.71	11,760	35-40	36.95	5,240	36.40	28,800
GIZZARDS (HEARTS)	60-65	61.57	26,520	60-65	61.85	17,360	59.53	99,600

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG). TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

<sup>\*\*</sup> WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS								
ES	TIMATE	D	ACTUA	۱L	AVC	WTS	<b>ACTUAL</b>	AVG
	(1,000)		(1,000	)			(1,000)	WTS
	01/04	01/03	01/02	01/01	01/02	01/01	12/28	12/26
Alabama	4,647	4,195	4,042	(A)	5.55	(A)	5,861	5.69
Arkansas	6,187	5,205	5,012	Holiday	5.51	Holiday	5,980	5.64
Delmarva	2,921	2,286	2,325	(A)	6.01	(A)	3,316	6.00
KY-LA-TN	3,026	2,414	2,402	(A)	5.17	(A)	3,394	5.31
Mississippi	3,398	3,018	3,127	Holiday	5.71	Holiday	4,591	5.96
North Carolina	4,158	3,028	2,730	(A)	7.04	(A)	4,240	7.21
Texas	2,559	2,550	2,575	Holiday	5.40	Holiday	2,960	5.21
Total	26,896	22,696	22,213	1,232	5.74	4.43	30,342	5.83
Mon-Fri	91,535	(B)					81,055 (	B)
Saturday	3,982	(includ	ed in tota	al for date	e show	n)	7,707	
(A) Not publishe			•		ions			
(B) Weekly cum								
Broiler-fryer slaughter under federal inspection for 04-Jan-08 and 05-Jan-08 is estimated to be								
40,239,000 head down 11.62 percent from a week ago and up 7.28 percent from a year ago.								
(Last week 45,531,000, last year 37,509,000)  Weekly broiler-fryer slaughter under federal inspection for the weekending 05-Jan-08 is								
estimated to be								

from a year ago. (Last week 123,442,000, last year 134,317,000)

Actual data incorporated when available.

POULTRY, DELIVERED TO R	ETAILERS	
	R	ANGE
FRESH FRYERS	9	94-100
ROASTERS 4# & UP	10	)9-118
HENS UNDER 5#		
HENS OVER 5#		67-78
DUCKS		
RABBITS-WHOLE		
RABBITS-CUT UP		
SAN FRANCISCO PROCESSI	ED POULTRY,	
<b>DELIVERED TO RESTAURAN</b>	ITS AND INST	PROJETITE
		110110110
	R	ANGE
BROILER/FRYER 2# & OVER	ICE PACK	
	ICE PACK DRY PACK	<b>ANGE</b> 126 112
BROILER/FRYER 2# & OVER ROASTERS 4# & UP	ICE PACK DRY PACK ICE PACK	126 112 130
ROASTERS 4# & UP	ICE PACK DRY PACK ICE PACK DRY PACK	126 112 130 109
	ICE PACK DRY PACK ICE PACK	126 112 130 109 109

204-207

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED

#### YOUNG CHICKENS SLAUGHTERED

W/E 29-DEC-2007 Under Federal Inspection (Preliminary)

		Thousa	ands	· 	
	Α	В	С	D	
	4.25 lbs	4.26 -	6.26 -	7.76 lbs	
	& down	6.25 lbs	7.75 lbs	& up	Total
Head	30,591	63,250	15,747	13,854	123,442
Avg Live Wgt	3.74	5.40	6.92	8.38	5.52
% of total /1	25%	51%	13%	11%	100%
Comparisons					
Last week	49,389	83,920	24,047	17,044	174,400
Avg Live Wgt	3.73	5.45	6.92	8.34	5.45
% of total /1	28%	48%	14%	10%	100%
Year Ago 2/	33,975	69,256	21,520	9,109	133,860
Avg Live Wgt	3.78	5.41	6.88	8.32	5.43
% of total /1	25%	52%	16%	7%	100%
To date/2007	2,222,059	4,158,652	1,364,973	656,892	8,402,576
To date/2006	2,355,406	4,147,948	1,163,904	683,922	8,351,180

/1May not total to 100% due to rounding. /2 Comparable week. Weight Class Description:

- (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens.
- (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms.
- (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors.
- (D) This size product is normally marketed deboned or as roasters or roasting chicken.

### LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION

(PRELIMINARY) W/E 29-DEC-2007	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
		Thousand	ds		
Head	123,442	767	973	1,740	360
Avg Wt	5.52	3.14	8.02	5.87	6.60
Last week	174,400	1,475	1,570	3,045	511
Same wk yr ago	133,860	1,056	782	1,838	406
Avg Wt	5.43	3.21	7.85	5.18	6.85
To-date/2007	8,402,576	57,751	75,786	133,537	25,602
To-date/2006	8,351,180	55,722	76,740	132,462	25,965
(A) The estimated "				ما بممنئه مياسم	

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 156.2 million head. Estimated U.S. slaughter for this period was 124.9 million head, or 31.3 million less than estimated available.

# ESTIMATED U.S. FRYER SLAUGHTER/

FRIE	K AVAI	LABILITY COM	PARISUN		
\	Neek	Million Head	Million Head		Avg
Er	nding	Slaughtered	Available	Pct	Wt
Nov	24	131.1	161.4	81%	5.64
Dec	1	171.1	161.8	106%	5.66
	8	171.3	162.1	106%	5.61
	15	170.5	163.0	105%	5.56
	22	176.5	159.6	111%	5.45
	29	124.9	156.2	80%	5.52
Year t	o date	8504.3	8560.4	99%	
Jan	5		157.0		
	12		163.5		

#### BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal inspection

Thousands								
W/E	01/05/08	12/29/07	%CHG	01/06/07	%CHG			
<b>Broilers</b>	136,767	123,442*	+10.79	134,317*	+1.82			
Cattle	528	483	+09	526*	0			
Hogs *Actual	2,009	1,763	+14	1,845 *	+09			

#### **EASTERN REGION MISCELLANEOUS POULTRY**

For delivery the week of DEC 31, 2007

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES. CENTS PER POUND

ORIGIN	FROZEN	FRESH
LONG ISLAND	164-167	168-173
MOSTLY		

MIDWEST 136-146 138-148 MOSTLY

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED, CENTS PER POUND

RANGE MOSTLY
ICE PACKED (12 PER BOX) 71.00-78.75 73.00-78.00
VACUUM PACKED (6-9 PER BOX) 71.00-86.75 78.00-84.00
SQUABS:

NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ. 62.64-85.05 14 OZ. 69.12-96.39 16 OZ. 74.88-106.73

16 OZ. 74.88-106.73 THE EASTERN REGION INCLUDES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA RI, SC, VA, VT, WV

## **CENTRAL REGION DUCKLINGS**

Prices were unchanged for the week. The trade sentiment was steady to fully steady. Demand was very good. Supplies were adequate to barely adequate. Schedules were shortened due to the New Year holiday. Prices paid to first receivers for 10-18oz boneless breast at \$4.50-5.40, bone in legs at \$1.45-2.40, gizzards at \$1.20-1.40, wings at \$.60-.70, livers at \$.95-1.70, and feet at \$.55-.90.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 31-DEC-2007

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	129-156	130-165

#### **GRAYSTONE SMALL ANIMAL AUCTION -**

NO SALES TO REPORT
DUE TO THE NEW YEARS DAY HOLIDAY.

NATIONAL CANNER FOWL MARKET Trading for light and heavy canners were too few to report. Supplies of both light and heavy canners were about adequate to adequate for current needs with most available supplies being used internally. Demand was mostly moderate. Processing schedules were reduced due to the New Year's Day holiday. The undertone was generally steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

**LIGHT CANNER HENS** (LINE RUN WITHOUT NECKS) TOO FEW SALES TO REPORT **HEAVY CANNER HENS** (WITHOUT NECKS)

TOO FEW SALES TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST **INCLUDED** 

**LIGHT CANNER HENS** (LINE RUN WITHOUT NECKS) TOO FEW SALES TO REPORT **HEAVY CANNER HENS** (WITHOUT NECKS)

TOO FEW SALES TO REPORT

5-8

#### LIVE HEAVY TYPE HENS

(7 POUNDS AND UP) \* PRELIMINARY PRICE, CENTS PER LB., **GENERALLY FOR SLAUGHTER** THE WEEK OF 07-JAN-08

**SOUTH CENTRAL** Trading levels were light and TFEWR. Demand was mostly moderate for at least sufficient offerings of spent hens. Schedules were reduced. Finished sales were usually slow. Trade sentiment was steady at best.

> RANGE **MAJORITY**

AT FARM BUYER LOADING TOO FEW TO REPORT

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

#### LIVE LIGHT TYPE HENS

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN** Prices were unchanged when compared to the previous week. Demand was at least moderate to fairly good for the about adequate to adequate offerings of light type hens. Processing schedules were reduced due to the New Year's Day holiday. Trade sentiment was generally steady.

RANGE **MAJORITY** REMOVAL COST 3-12

**SOUTH CENTRAL** Trading was TFEWR. Demand was generally light. Offerings of spent light fowl were at least adequate. Schedules were reduced. Finished sales were fair at best. Salvage costs were expected to remain steady.

RANGE MAJORITY REMOVAL COST TOO FEW TO REPORT

NORTH CENTRAL Prices were unchanged. Demand was good with offerings adequate. Schedules will be full next few weeks. Trade sentiment steady.

RANGE **MAJORITY** REMOVAL COST 0-10.5 0-5 **SOUTHEAST** Sales were too few to report prices. Demand was fair to moderate for the about adequate offerings of spent hens. Processing schedules for next week were noted as normal. Sales of finished product was mostly moderate. The undertone was steady.

AT FARM BUYER LOADING AT FARM PRODUCER LOADING **FOB PLANT** 

**RANGE MAJORITY** TOO FEW TO REPORT TOO FEW TO REPORT TOO FEW TO REPORT

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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